



First half 2021 earnings.



1.5mm smiles made across 13 global markets since inception



50% aided brand awareness in the US



288 SmileShops/pop-up events, 1,800 GP and Ortho Partners in our network



250+ affiliated state-licensed doctors



12,500+ retail locations

Performance overview.



\$373.6mm

Total net revenues



23.0%
YoY

\$279.8mm

Gross profit



43.4%
YoY

75%

Gross margin



1063bps
YoY

196,351

Initial Aligner Orders Shipped



1.5mm+ smiles made globally

A brand our members love.



Online consumer sentiment at an all-time high.

122.3K

Google & Trustpilot Reviews



4.8/5-star rating

BBB Rating

A+

21%

referral rate

67%

consumers view SDC as trusted brand – within a few points of Invisalign



30%+
from Q2 2020

Growth initiatives.



Long-term revenue growth targets remain intact of 20-30% annually



Partner network professional channel



Teen demographic



International expansion