



First quarter 2021 earnings.



Increased revenues
8.1% from Q4 2020



Continued positive adjusted
EBITDA at \$4.9mm in Q1 2021



Increased gross margin by
225 bps from Q4 2020 to 76%

Performance overview.



\$199.5mm

Total net revenues



8.1%
QoQ

\$4.9mm

Adjusted
EBITDA



Third consecutive
quarter of AEBITDA
profitability

76%

Gross margin



225bps
QoQ

106,000

Unique aligners shipped

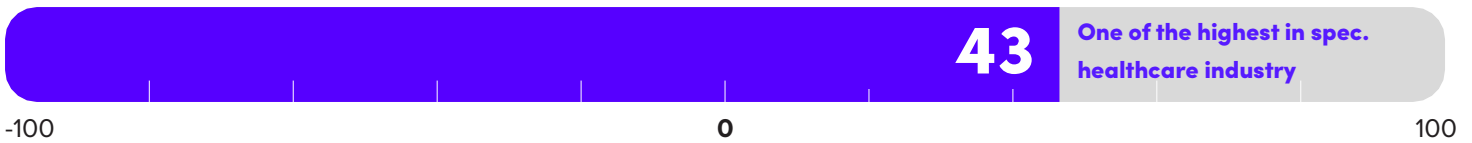


4.5%
QoQ

A brand our members love.



Net promoter score



Online consumer sentiment at an all-time high.

96.9K+

Google Reviews



4.8/5-star rating

BBB Rating

A+

21%

referral rate

62%

consumers view SDC
as a trusted brand – within a
few points of Invisalign



25%
from Q2 2020

Growth initiatives.



Continued execution against long-term revenue growth targets of 20-30% annually



Partner network
professional channel



Teen
demographic



International
expansion